

**5 YEAR PROJECTION OF REVENUES AND EXPENSES INCLUSIVE OF PROPOSED RATE INCREASE
SANITATION ENTERPRISE FUND**

	2009-10 Adopted	2009-10 Proposed	2010-11 Projected	2011-12 Projected	2012-13 Projected	2013-14 Projected
Operating Revenues						
Refuse fees	\$ 7,513,000	\$ 7,513,000	\$ 7,663,000	\$ 7,893,000	\$ 8,130,000	\$ 8,374,000
Sewer fees	1,302,000	1,302,000	1,328,000	1,368,000	1,409,000	1,451,000
Recycling fees	1,450,000	1,450,000	1,450,000	1,450,000	1,450,000	1,450,000
AB 939 Waste Management	795,000	795,000	795,000	795,000	795,000	795,000
Total operating revenues	11,060,000	11,060,000	11,236,000	11,506,000	11,784,000	12,070,000
Operating Expenses						
Salaries and benefits*	4,793,000	4,813,000	5,407,000	5,594,000	5,812,000	6,042,000
Materials and supplies**	3,028,000	3,660,000	4,070,000	4,141,000	4,211,000	4,282,000
Professional/contract services	2,606,000	2,313,000	2,371,000	2,412,000	2,455,000	2,498,000
Interdepartmental charges	983,000	1,069,000	1,097,000	1,132,000	1,172,000	1,214,000
Insurance and claims	222,000	222,000	228,000	232,000	236,000	240,000
Others	30,000	32,000	33,000	34,000	36,000	38,000
Total operating expenses	11,662,000	12,109,000	13,206,000	13,545,000	13,922,000	14,314,000
Operating income (loss)	(602,000)	(1,049,000)	(1,970,000)	(2,039,000)	(2,138,000)	(2,244,000)
Non Operating revenue:						
Interest Income/Grants	120,000	12,000	12,000	12,000	12,000	12,000
Income (loss) before transfers	(482,000)	(1,037,000)	(1,958,000)	(2,027,000)	(2,126,000)	(2,232,000)
Operating Transfers Out	(670,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)
Operating Transfers In	75,000	75,000	75,000	75,000	75,000	75,000
Transfers from Fund Balance	1,102,510	0	0	0	0	0
Proposed Sanitation Fee Revenue****	0	850,000	1,861,000	1,898,000	1,955,000	2,014,000
Net income (loss) Net of Depreciation	\$ 25,510	\$ (114,000)	\$ (24,000)	\$ (56,000)	\$ (98,000)	\$ (145,000)

* Revised proposed and projected salaries include 5 additional Sanitation Equipment Operators for the green waste program. (estimated hire date July, 2010).

** Materials and supplies includes compressed natural gas (CNG) vehicle maintenance and replacement costs (vehicles in use by May, 2010).

*** Proposed Sanitation Fee revenue increase of \$5.86/mo. expected to begin in January, 2010. Includes 50% reduction of 2nd container fee revenue.